



# The Car Buyer's Bible

*Robin Segal*

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## **The Car Buyer's Bible** Robin Segal

1. Read this book and learn the eight rules for negotiating a fair deal on a car. 2. Follow the simple "to-do list" directions at the end of each chapter to prepare for your trip to the car dealership. 3. Go to a car dealership and buy a car for a fair price. Yes, it CAN be that simple! The Eight Commandments in THE CAR BUYER'S BIBLE are the universal rules for buying any car. They cover research before you visit the dealership, and your conduct at the dealership, including price negotiation, breaking the salesman's intimidation over you, and finding the best financing for your car. THE CAR BUYER'S BIBLE is not just another how-to book. The author shares her own experiences selling cars. These narratives will give you the understanding, perspective, and ability to really understand car dealerships, and to sail, trouble-free, through the complex situations and human dynamics found on the car showroom floor. Once you understand and follow the eight commandments, buying a car will be transformed into an easy, fair and money-saving experience. THE CAR BUYER'S BIBLE also features a guide of 36 websites, including any information you will need to prepare for your trip to the dealership. Look no further than THE CAR BUYER'S BIBLE for all the information, guidance, and wisdom you will need to never again spend too much money on a car.

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