

SALES: EXACTLY How To Stop Being a Little BITCH and SELL ANYTHING in 5 EASY Steps (Sales, Sales Techniques, Sales Management, Sales Success) (Volume 1)

Dan Goldberg

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Instead of just enumerating general tips on how to become successful in sales, this book summarizes a complete process that you should undertake, if you want to be able to sell anything. Sales training nowadays has become a list: Do this and don't do that or be this, and don't be that, etc. One thing that most sales e-books lack is the recognition of your own pre-sales self.

Before you ever thought of venturing into sales, you already have a set of skills, notions, attitudes, and predispositions. Do you need to change all of those? Is your current mindset preventing you from being a successful salesperson? This book will provide answers to those questions and more! It will take you through a journey to sales excellence.

You will learn that you do not need to fall under the sales person stereotype, which is "super-friendly, overly optimistic, always dressed-to-kill and deceitful manipulators". You can continue being yourself with just a little change in attitude. Sales expertise is not about deception or manipulation. It is about mastering your product, knowing your clients and improving yourself.

This is NOT your ordinary sales training book, it is your ONE-STOP shop to SUCCESS. Be the best salesperson that you can be without pretending to be someone else! Download this book now!

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